

**Embroiderers Guild of America, South Central Region**  
**Budget vs. Actuals: FY\_2022 - FY22 P&L**  
January - December 2022

*Note: For budget presentation purposes only, the amounts received for loan repayments and spent for loan issues are shown as revenue and expense items; due to a timing difference, net loss on the budget is greater than shown on the Statement of Activity (the Profit and Loss statement)*

	Actual	Budget	Total over Budget	% of Budget
<b>Revenue</b>				
<b>Chapters</b>				
Chapter's Dues Paid to Region	3,930.00	3,990.00	(60.00)	98.50%
<b>Total Chapters</b>	<b>\$ 3,930.00</b>	<b>\$ 3,990.00</b>	<b>\$ (60.00)</b>	<b>98.50%</b>
<b>Education</b>				
Mid-Year Workshop Class	346.00	250.00	96.00	138.40%
SCR-GCC Income	3,053.00	2,400.00	653.00	127.21%
SCR-Sponsored Online Class	4,521.00	-	4,521.00	
<b>Total Education</b>	<b>\$ 7,920.00</b>	<b>\$ 2,650.00</b>	<b>\$ 5,270.00</b>	<b>298.87%</b>
<b>Fundraisers</b>				
Fundraisers Sales	115.00	200.00	(85.00)	57.50%
Opportunity Drawing-Region Seminar Trip	3,590.00	2,000.00	1,590.00	179.50%
<b>Total Fundraisers</b>	<b>\$ 3,705.00</b>	<b>\$ 2,200.00</b>	<b>\$ 1,505.00</b>	<b>168.41%</b>
<b>Investments</b>				
Interest-Savings, Short-term CD	8.28	50.00	(41.72)	16.56%
<b>Total Investments</b>	<b>\$ 8.28</b>	<b>\$ 50.00</b>	<b>\$ (41.72)</b>	<b>16.56%</b>
<b>Other Types of Income</b>				
Sale of Pins - Longevity	9.45	100.00	(90.55)	9.45%
Sale of Pins - SCR Logo	24.00	25.00	(1.00)	96.00%
<b>Total Other Types of Income</b>	<b>\$ 33.45</b>	<b>\$ 125.00</b>	<b>\$ (91.55)</b>	<b>26.76%</b>
<b>Seminar Income</b>				
Region Seminar Profits	6,853.73	5,000.00	1,853.73	137.07%
Seminar 2023 Loan Repayment	5,000.00	5,000.00	-	100.00%
<b>Total Seminar Income</b>	<b>\$ 11,853.73</b>	<b>\$ 10,000.00</b>	<b>\$ 1,853.73</b>	<b>118.54%</b>
<b>Total Revenue</b>	<b>\$ 27,450.46</b>	<b>\$ 19,015.00</b>	<b>\$ 8,435.46</b>	<b>144.36%</b>
<b>Gross Profit</b>	<b>\$ 27,450.46</b>	<b>\$ 19,015.00</b>	<b>\$ 8,435.46</b>	<b>144.36%</b>
<b>Expenditures</b>				
<b>Education Expenses</b>				
Benefit to Chapters	3,430.00	7,200.00	(3,770.00)	47.64%
Bonus Chapter Benefit	450.00	750.00	(300.00)	60.00%
Mid-Year Meeting Class	301.04	250.00	51.04	120.42%
SCR Sponsored Online Course	5,711.00	3,000.00	2,711.00	190.37%
SCR-GCC Completion Reward	125.00	-	125.00	
SCR-GCC expenses	4,202.90	4,000.00	202.90	105.07%
<b>Total Education Expenses</b>	<b>\$ 14,219.94</b>	<b>\$ 15,200.00</b>	<b>\$ (980.06)</b>	<b>93.55%</b>
<b>Fundraising Expenses</b>				
Fundraisers	45.07	300.00	(254.93)	15.02%
Opportunity Drawing-Region Seminar Trip	1,500.00	1,500.00	-	100.00%
<b>Total Fundraising Expenses</b>	<b>\$ 1,545.07</b>	<b>\$ 1,800.00</b>	<b>\$ (254.93)</b>	<b>85.84%</b>

**Operations**

Bank Charges	39.12	-	39.12	
Constant Contact Subscription	724.50	975.00	(250.50)	74.31%
Dropbox	-	150.00	(150.00)	0.00%
Intuit QuickBooks Online	1,050.01	900.00	150.01	116.67%
Longevity Pins	-	150.00	(150.00)	0.00%
Postage	65.59	100.00	(34.41)	65.59%
Printing and Copying	110.94	50.00	60.94	221.88%
Supplies	146.12	150.00	(3.88)	97.41%
Web-Site Hosting	233.82	225.00	8.82	103.92%
Wufoo Software	349.00	400.00	(51.00)	87.25%
<b>Total Operations</b>	<b>\$ 2,719.10</b>	<b>\$ 3,100.00</b>	<b>\$ (380.90)</b>	<b>87.71%</b>

**Other Types of Expenses**

Heart & Hand Awards	250.00	250.00	-	100.00%
Miscellaneous	378.95	-	378.95	
Nat'l Annual Fund Contribution	-	100.00	(100.00)	0.00%
National Seminar Fundraiser	-	600.00	(600.00)	0.00%
Outreach Benefit to Chapters	344.37	7,200.00	(6,855.63)	4.78%
<b>Total Other Types of Expenses</b>	<b>\$ 973.32</b>	<b>\$ 8,150.00</b>	<b>\$ (7,176.68)</b>	<b>11.94%</b>

**Seminar Expenses**

National Seminar Registration-RD	638.00	700.00	(62.00)	91.14%
Region Day	1,058.55	2,000.00	(941.45)	52.93%
SCR Advertising	300.00	1,500.00	(1,200.00)	20.00%
SCR Seminar Equipment	-	500.00	(500.00)	0.00%
SCR Seminar Registration - RD	137.50	500.00	(362.50)	27.50%
SCR Seminar Webmaster	-	1,000.00	(1,000.00)	0.00%
Seminar 2020 Refunds	(44.00)	-	(44.00)	
Seminar Loan - 2024	5,000.00	4,500.00	500.00	111.11%
Seminar Loan - 2025	500.00	500.00	-	100.00%
Seminar Mentor Monthly Calls	-	160.00	(160.00)	0.00%
<b>Total Seminar Expenses</b>	<b>\$ 7,590.05</b>	<b>\$ 11,360.00</b>	<b>\$ (3,769.95)</b>	<b>66.81%</b>

**Travel and Meetings**

ARD National Travel	-	1,000.00	(1,000.00)	0.00%
Executive Committee Conference Calls	319.59	160.00	159.59	199.74%
Executive Committee Travel	2,472.65	5,500.00	(3,027.35)	44.96%
Meeting Rooms/Expenses	3,055.30	1,700.00	1,355.30	179.72%
Mid-Year Meeting	2,939.61	2,750.00	189.61	106.89%
RD National Travel	297.19	3,000.00	(2,702.81)	9.91%
RD Region Travel	-	5,000.00	(5,000.00)	0.00%
Region Rep Travel	726.23	3,000.00	(2,273.77)	24.21%
Seminar Mentor Travel	-	1,000.00	(1,000.00)	0.00%
<b>Total Travel and Meetings</b>	<b>\$ 9,810.57</b>	<b>\$ 23,110.00</b>	<b>\$ (13,299.43)</b>	<b>42.45%</b>

<b>Total Expenditures</b>	<b>\$ 36,858.05</b>	<b>\$ 62,720.00</b>	<b>\$ (25,861.95)</b>	<b>58.77%</b>
<b>Net Operating Revenue (Loss)</b>	<b>\$ (9,407.59)</b>	<b>\$ (43,705.00)</b>	<b>\$ 34,297.41</b>	<b>21.53%</b>
<b>Net Revenue (Loss)</b>	<b>\$ (9,407.59)</b>	<b>\$ (43,705.00)</b>	<b>\$ 34,297.41</b>	<b>21.53%</b>